

Public Funding Opportunities Landscape



February 24, 2011

By Grace Weltman

Public Funding Landscape and Opportunities Agenda

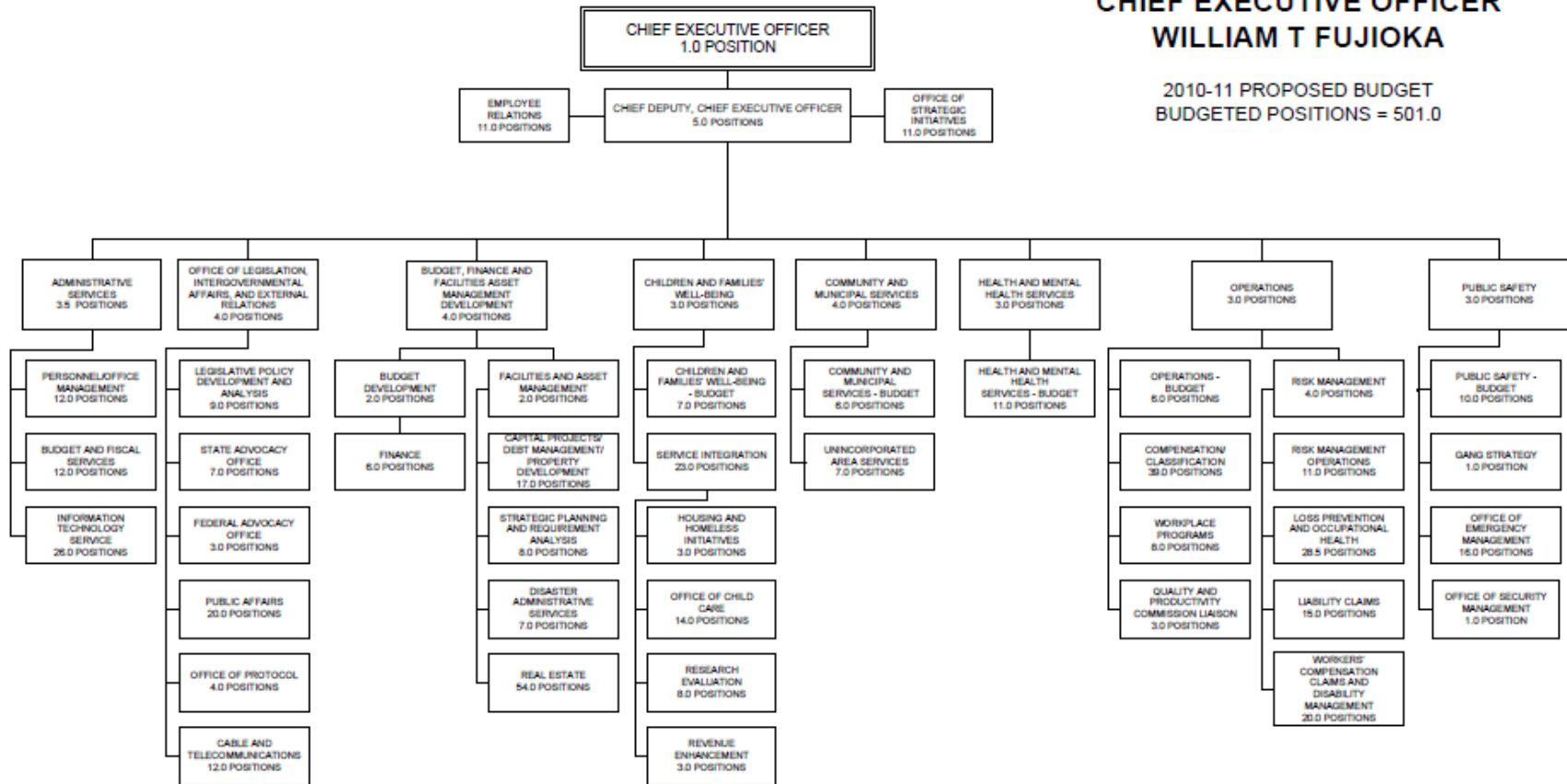
- Budget Context
- Priorities and Trends
- Navigating the Public Sector
- Positioning Your Collaborative



L.A. County Organizational Chart

**CHIEF EXECUTIVE OFFICER
WILLIAM T FUJIOKA**

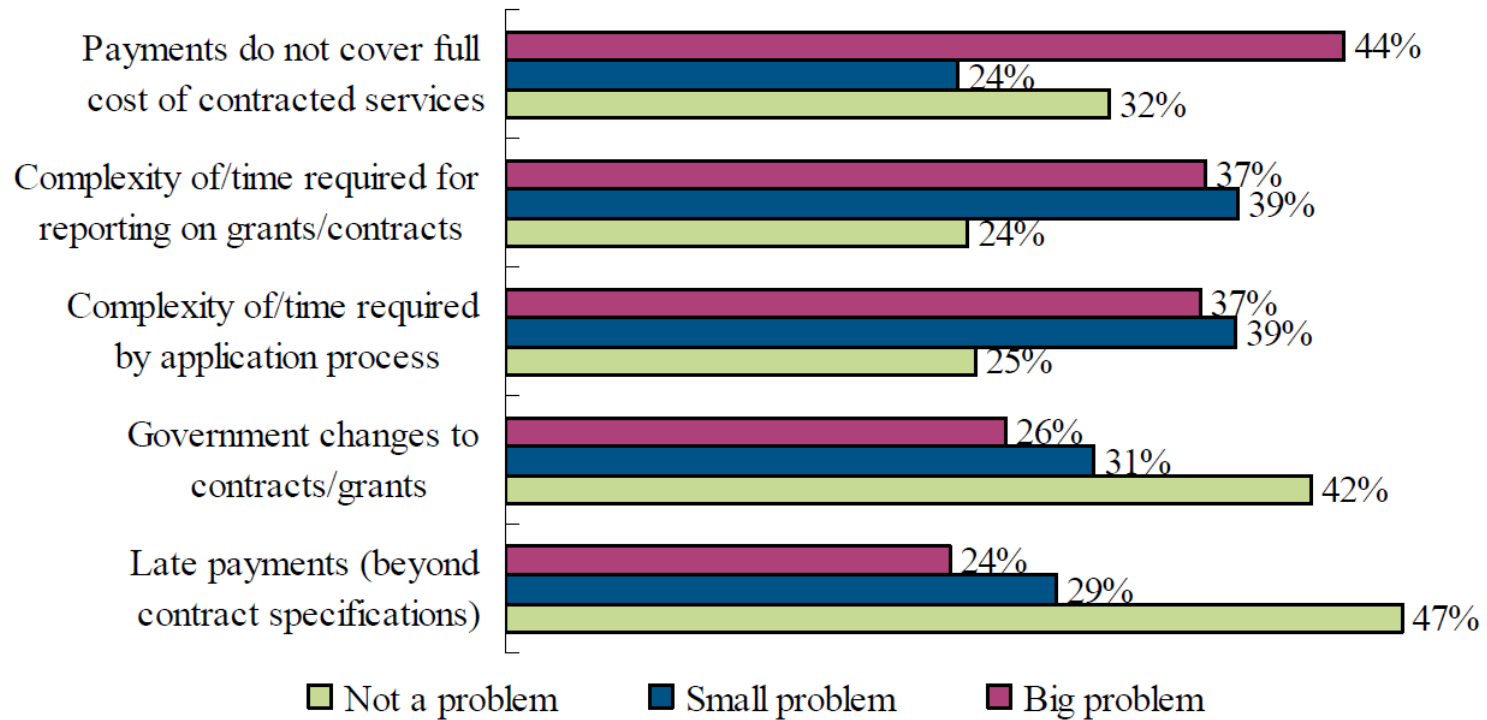
2010-11 PROPOSED BUDGET
BUDGETED POSITIONS = 501.0



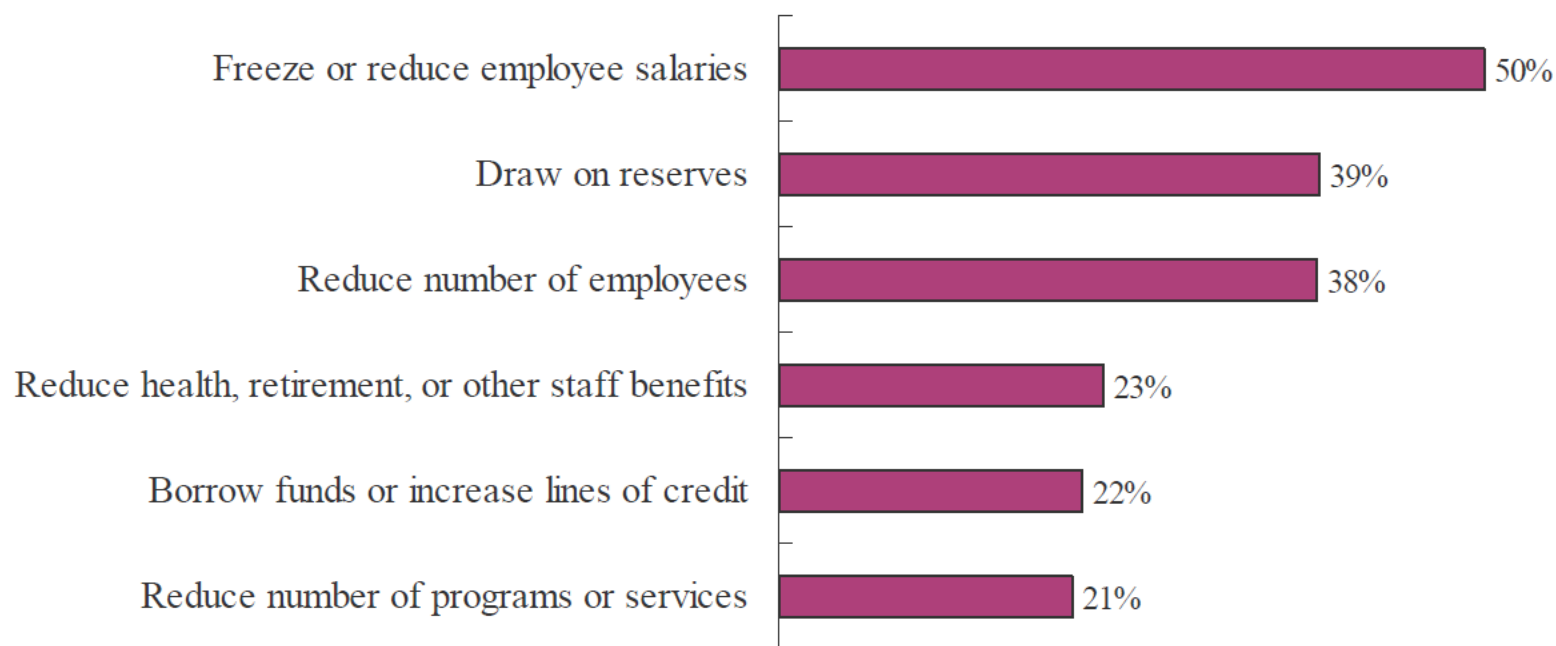
Contracting with Government: Factors to Consider

“National Study of Nonprofit-
Government Contracting-State
Profiles (2010)” by Urban Institute

Key Problems Reported for Government Contracts



Actions Taken by Human Service Nonprofits in 2009



Tips for Working with Government

- Keep focused on your mission and strength
- Expand your civic reach, build relationships
- Advocacy and public policy
- Help create and design programs
- Monitor trends
- Position yourself as a problem solver
- Strengthen and secure your administrative capacity
- Demonstrate accountability